## Con Edison Non-Wires Solutions Responses to RFP Clarification Questions Jamaica Project Supplemental Request for Proposals

Note: The deadline for submission of proposals in response to the Jamaica RFP is March 21, 2025.

| No. | Category    | Date Last       | Question  | Response  |
|-----|-------------|-----------------|---|---|
|     |             | <b>Modified</b> |   |   |
| 1   | Eligibility | 22 Jan 2025     | The slide deck noted eligibility for small multifamily up to 5-<br>10 dwelling units. What is eligibility for large multifamily<br>with more than 10 dwelling units per building? | <ul> <li>Owners and managers of market-rate and affordable multifamily buildings in the Jamaica network may qualify for incentive offers from the NWS Neighborhood Program for eligible common area lighting and non-lighting equipment upgrades. We encourage contractors to participate through Con Edison's Market Rate EE Multifamily (MFEEP) and Affordable EE Multifamily (AMEEP) programs to access those offers: <ul> <li>Neighborhood Bonus: Bonus paid on top of applicable MFEEP and AMEEP Non-Comprehensive base incentives and offers. Applies to common area lighting and non-lighting installations for AMEEP or non-lighting for MFEEP.</li> <li>Neighborhood Market-Rate Lighting Offer: Incentives for common area lighting in market-rate buildings</li> </ul> </li> </ul> |

| 2 | Other     | 22 Jan 2025 | If a new territory opens during the time of the projected    | As noted on page 3 of the RFP, should additional NWS territories                           |
|---|-----------|-------------|--|--|
| 2 | Other     | 22 Jan 2023 | contract period, will this extend to those territories?      | open while the contract is active, the selected Respondent(s) may                          |
|   |           |             | contract period, will this extend to those territories?      |  |
| - |           | 221 2025    |  | be invited to provide additional load relief in that territory.                            |
| 3 | Financial | 22 Jan 2025 | When you say financial information, who's financial          | The financial information requested includes project cost details,                         |
|   |           |             | information are we talking about? If it is our company       | bid information, and requested Con Edison incentive contribution,                          |
|   |           |             | finance then are there any limits to the company finance?    | which should be provided in Financial Sheet Attachment A, and                              |
|   |           |             |  | which are kept confidential and reviewed by the NWS strategy                               |
|   |           |             |  | team and procurement. Additionally, your company's financial                               |
|   |           |             |  | statements for the last three years should be provided as an                               |
|   |           |             |  | attachment, which will also kept confidential and limited to the                           |
|   |           |             |  | strategy team and procurement.   |
| 4 | Financial | 22 Jan 2025 | Where are the incentive details for these measures?          | The incentive details should be proposed by the respondent by                              |
|   |           |             |  | including in the Financial Sheet Attachment A submitted in                                 |
|   |           |             |  | response to the RFP. These details should outline the level of                             |
|   |           |             |  | incentive necessary from Con Edison to support the sale or                                 |
|   |           |             |  | implementation of energy efficiency upgrades.  |
|   |           |             |  |  |
|   |           |             |  |  |
| 5 | Other     | 22 Jan 2025 | What level of integration with Con Edison systems for        | Integration with Con Edison's systems for invoicing and energy                             |
|   |           |             | invoicing and energy savings verification will be likely for | savings verification is not required for this RFP. Respondents                             |
|   |           |             | this work?   | should describe their own capabilities to collect, track, and                              |
|   |           |             |  | manage all program data necessary to implement their solution                              |
|   |           |             |  | including the software or systems they use. While future                                   |
|   |           |             |  | integration with Con Edison systems may be considered, it is not                           |
|   |           |             |  | necessary for this RFP.  |
|   |           |             |  | Con Edison will develop a measurement and verification plan for                            |
|   |           |             |  | selected proposals. Respondents should outline their methods for                           |
|   |           |             |  | measurement, verification, energy savings calculations, and data                           |
|   |           |             |  |  |
|   |           |             |  | collection. Familiarity with the New York State Technical Resources Manual is recommended. |
|   |           |             |  | Resources Manual IS recommended.   |

| 6 | Eligibility | 22 Jan 2025 | Do you have to be a participating contractor with Con<br>Edison for your proposal to be considered for award? | You do not have to be a participating contractor with Con Edison<br>to be considered for award. Note that all selected respondents<br>will have to participate in the Third-Party Risk Management<br>process, including those that are already participating contractors<br>with Con Edison.      |
|---|-------------|-------------|---|---|
| 7 | Other       | 27 Jan 2025 | If we are the program Admin and the Installer, do we need to submit two proposals?                            | We recommend submitting one proposal and including all the<br>information required for Program Administrators. If for example<br>you propose to design and administer a new program offering,<br>and you or your subcontractor will perform the installation work,<br>one proposal is sufficient. |
| 8 | Other       | 27 Jan 2025 | How can we get a copy of the RFP?   | A copy of the RFP is available via our website:<br>ConEd.com/NonWires   |

| 9 | Other | 4 Feb 2025 | Can you refer me to applicable DPS and any other public filings that is relevant to the RFP?                  | Here is the filing for the latest Jamaica RFP (filed 1/10/2025): <u>Con Edison NWS Supplemental Jamaica RFP 2025</u>                           |
|---|-------|------------|---|--|
|   |       |            | Additionally, please refer me to DPH and any other public filing of similar projects implemented in the past. | Here is the link for the original Jamaica RFP (filed 3/16/2023): <u>Con Edison NWS Solutions RFP for Jamaica Substation</u>                    |
|   |       |            |   | Here is the link to the Con Edison 2025 NWS Implementation<br>Plan (filed 1/31/2025): <u>Con Edison 2025 NWS Implementation</u><br><u>Plan</u> |
|   |       |            |   | Here is the link to the NWS Q3 204 Quarterly and Semi-Annual Report (filed 11/29/2024): <u>NWS Q3 2024 Quarterly and Semi-Annual Report</u>    |